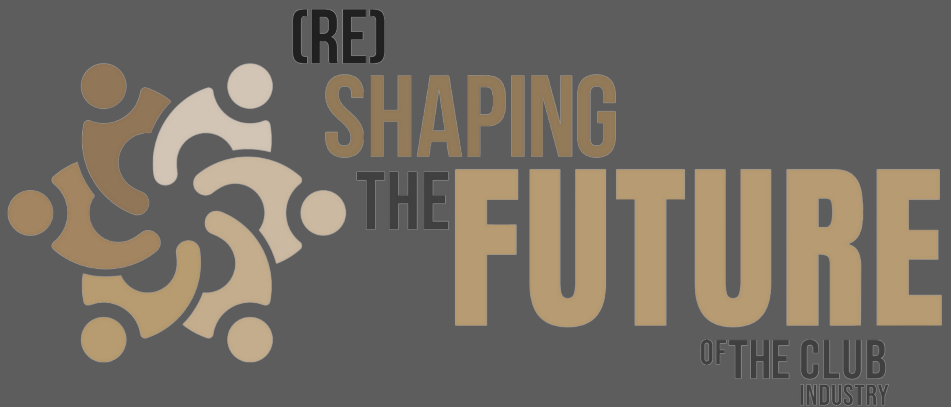


CONFERENCE

Review



CMASA



RANDPARK



CMASA

CLUB MANAGEMENT ASSOCIATION
OF SOUTHERN AFRICA

Reshaping the future of the Club Industry

Our

STORY

Our annual Conference has come and gone and we are reflecting back on two amazing days that were shared with colleagues, friends and a comment was even made referring to the industry as a family. After the last 19 months we wanted to ensure we covered 4 aspects at the CMASA annual conference:

- Education
- Inspiration
- Motivation
- Relaxation

We needed to ensure that there was a good balance of the above when deciding on our speakers. From the phenomenal feedback we have received, we are proud to say that we managed to tick all the boxes. There were 105 attendees at our conference this year, who represented 38 clubs from throughout the country and continent. We would like to thank you for joining us and hope that you can take back all you have learnt and experienced to your clubs as we move into 2022.

We hope that you enjoy the conference review.



A special shoutout goes to our MC Brent Lindeque [The good things guy]. Not only an amazing and energetic host but a conference attendee that absorbed all that was going on around and even managed to sum up the conference in 14 takeaways that truly encompassed what the conference was all about.

- There are good things happening all around us.
- Sometimes you have to be the helper you are looking for.
- The power of possibility and opportunity lies in your hands.
- Happiness is an inside job.
- Change is inevitable. Lean in. Learn to embrace change, it may be scary but it can take you to the next level.
- Never let a good crisis go to waste.
- When life kidnaps you for 6 years, and takes away all your hope, remember that you can only control what you can control, sometimes you have to let go and trust the process.
- Freedom is truly an attitude.
- You need to find a good life, work and health balance.
- Your inner world creates your outer world.
- Learn to harness the power of the mind... and positivity within yourself.
- The difference between excellent and outstanding is tiny.
- Change one thing. Change everything.
- Don't forget to be awesome.

Reshaping the future of the Club Industry

Our NORTH *VS* SOUTH

REIGNING CHAMPS REPORT BACK FROM THE SOUTH

"We had the 2nd North vs South challenge on Sunday before we started the conference on Monday at Randpark. The Randpark team allowed us the privilege of playing the Fire Thorn course a few days before they are due to host the Joburg Open.



The two teams of 8 players were split into 4 fourballs representing the North v South in each match. The format was betterball stableford and the most points determined the winner of the individual match. On completion of play the North won two and the South won two matches.

The total betterball points were then used as a count out with the South winning by 3 points. I could use the cliché and say that golf was the winner, but you would all know that the statement was meaningless. What was most important is that we spent time in the company of fellow managers, we made new friends and cemented old relationships.

The destination of the cup does not matter, the fact that we could spend time together at a wonderful club and in great company is one of the small benefits we get for our involvement in this industry

Thank you to Rickert Schalkwyk, Albert Clack and the team of Randpark for the hospitality. Thanks to Roxanne and The CMASA team for putting the game together. Thank you to Robby Richardson and the North team for taking time out of your busy schedule to come and play. Best wishes for the rest of the year."

Dave Gleeson and the South team.

2021 IDEAS FAIR



In partnership with



"The Ideas Fair provided the opportunity for clubs to participate in a truly remarkable innovation process that aims to reshape the future of the club industry. The journey of innovation starts with inspiration, which sparks an Idea, but for an Idea to gain value, it must first be implemented" - Themba Mabizela Provincial Head - Gauteng South and Central FNB Business Banking

CMASA - We are thrilled that 23 Ideas were submitted from around South Africa. All delegates at the conference were encouraged to vote for the best idea. At the end of the day there can only be one winner and we are proud to announce that the best idea came from:

**VINCENT MOGALE
THE RIVER CLUB**



Vincent won himself R10 000 in cash and R20 000 worth of CMASA education points for his fellow colleagues and club.

Thank you to the below clubs for submitting their ideas:

- Bryanston Country Club
- The River Club
- Mount Edgecombe Country Club
- Kelvin Grove
- Royal J&K Golf Club
- Stellenbosch Golf Club
- Randpark Club
- Paarl Golf Club

All ideas will be loaded under the Members Section on the CMASA Website within the next week. Visit www.clubmanagement.co.za and log in to view these big ideas.

"A big thank you to all the Clubs for their votes, very kind of them, to CMASA as a whole and FNB for coming up with the Ideas Fair. This concept will not only encourage competition and ideas amongst different clubs but also motivate staff, to think out the box and always try and keep up. Lastly to all my fellow staff members at River Club for their contribution in this whole project. I dedicate this to them all and I appreciate their support. Thank you all from the bottom of my heart." - Vincent Mogale



Our SPEAKERS



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The WINE SOCIETY



CMASA



THELEMA
MOUNTAIN VINEYARDS



STELLENBOSCH HILLS

Seventeen Hundred and Seven
1707



GLENELLY
STELLENBOSCH



ANNO. 1693
KLEINE ZALZE
STELLENBOSCH



ANNO 1700

VERGELEGEN

BY APPOINTED GRANT OF
HER MAJESTY THE QUEEN
1683
GOVERNOR OF THE
CAPE OF GOOD HOPE

MURATIE
stellenbosch



Compagniesdrift



Le Pommier
wine estate



Villiera Wines
STELLENBOSCH



WATERFORD
ESTATE
STELLENBOSCH



WARWICK
ESTATE

REMHOOGTE
WINE ESTATE



MIDDELVLEI
STELLENBOSCH WINES



HASKELL
VINEYARDS



Wine Society

We are thrilled to announce that R22 250.00, was raised at our blind auction.

Thank you to all the Wine Farms that donated cases of wine and especially to all the clubs that bid in the auction.



BEYERSKLOOF

BEYERSKLOOF PINOTAGE • 2019

AVERAGE TRADE PRICE PER A CASE OF 6 BOTTLES - R540

Paul Stoner

BEYERSKLOOF - SYNERGY CAPE BLEND • 2019

AVERAGE TRADE PRICE FOR CASE OF 6 BOTTLES - R720

Vivian van Wyk



GLENELLY
STELLENBOSCH

GLENELLY MERLOT • 2018

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R810

Vivian van Wyk

VILLIERA CHENIN BLANC • 2021

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R480

Don Ball

Villiera Wines

VILLIERA MERLOT • 2019

AVERAGE PRICE PER CASE OF 6 BOTTLES - R600

Chris van der Merwe



WARWICK
— ESTATE —

WARWICK THE FIRST LADY DRY ROSÉ • 2021

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES R510

Paul Stone

WARWICK PROFESSOR BLACK SAUVIGNON BLANC • 2021

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R700

Paul Leishman

WARWICK THE FIRST LADY PINOTAGE • 2019

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R600

Vivian van Wyk

Le Riche
STELLENBOSCH • SOUTH AFRICA

LE RICHE CABERNET SAUVIGNON • 2019

AVERAGE PRICE PER CASE OF 6 BOTTLES - R1680

Vivian van Wyk



**WATERFORD
ESTATE**
STELLENBOSCH

WATERFORD ESTATE CABERNET SAUVIGNON • 2017

AVERAGE PRICE PER CASE OF 6 BOTTLES - R2130

Vivian van Wyk

KLEINE ZALZE BUSH VINE CHENIN BLANC • 2021

AVERAGE PRICE PER CASE OF 6 BOTTLES R420

Paul Stoner

KLEINE ZALZE VINEYARD SELECTION SAUVIGNON BLANC • 2021

AVERAGE PRICE PER CASE OF 6 BOTTLES - R720

Desiree Stone

KLEINE ZALZE CELLAR SELECTION CABERNET SAUVIGNON • 2019

AVERAGE PRICE PER CASE OF 6 BOTTLES R520

Chris van der Merwe

Z
ANNO. 1695
KLEINE ZALZE
STELLENBOSCH

KLEINE ZALZE VINEYARD SELECTION SHIRAZ • 2018

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R970

Morne Botha



DOMBEYA SAUVIGNON BLANC • 2021

AVERAGE PRICE PER CASE OF 6 BOTTLES - R680

Desiree Stone



DOMBEYA - BOULDER ROAD SHIRAZ • 2020

AVERAGE PRICE PER CASE OF 6 BOTTLES - R900

Paul Leishman

STELLENBOSCH HILLS CHENIN BLANC • 2021

AVERAGE PRICE PER CASE OF 6 BOTTLES - R480

Charl Smith

STELLENBOSCH HILLS SHIRAZ • 2018

AVERAGE PRICE PER CASE OF 6 BOTTLES - R620

Morne Botha

REMHOOGTE FIRST LIGHT CHENIN BLANC • 2021

AVERAGE PRICE PER CASE OF 6 BOTTLES R520

Paul Leishman

REMHOOGTE CHRONICAL CAPE BLEND • 2018

AVERAGE PRICE PER CASE OF 6 BOTTLES - R730

Paul Leishman

THELEMA MOUNTAIN WHITE • 2021

AVERAGE COST PER CASE OF 6 BOTTLES - R500

Desiree Stone



THELEMA MOUNTAIN RED • 2017

AVERAGE COST PER CASE OF 6 BOTTLES - R540

Chris van der Merwe



COMPAGNIESDRIFT CABERNET SAUVIGNON / MERLOT • 2018

AVERAGE COST PER CASE OF 6 BOTTLES - R540

Matthew
van Huysteen



VERGELEGEN CHARDONNAY • 2020

AVERAGE COST PER CASE OF 6 BOTTLES - R750

Vivian van Wyk

VERGELEGEN CABERNET SAUVIGNON / MERLOT • 2015

AVERAGE COST PER CASE OF 6 BOTTLES - R820

Paul Leishman



LE POMMIER DRY ROSÉ • 2021

AVERAGE COST PER CASE OF 6 BOTTLES - R460

Paul Stoner

LE POMMIER JONATHAN'S MALBEC • 2019

AVERAGE COST PER CASE OF 6 BOTTLES - R560

Chris van der Merwe

MURATIE MELCK'S SAUVIGNON BLANC • 2021

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R700

Chris van der Merwe

MURATIE MELCK'S BLENDED RED • 2018

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R750

Paul Stoner

MIDDELVLEI FREE RUN PINOTAGE • 2018

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R900

Chris van der Merwe

MIDDELVLEI UNOAKED CHARDONNAY • 2020

AVERAGE TRADE PRICE PER CASE OF 6 BOTTLES - R660

Paul Leishman





GALLERY

